

Lisów, 30.09.2014

LETTER OF RECOMMENDATION

Vortumnus Sp. z o.o. is a major producer of:

- semi-finished fruit and vegetable products
- semi-finished goods for cake and bakery production.

Over 35 years of experience and versatile offer earned the company the leadership in its branch. Vortumnus products are available not only all over Poland, but also in more than 30 other countries.

Vortumnus cooperates with warehouses, retailers as well as sales representatives, what makes the company's sales channels variable and extended. So as to manage the sales-related activities more efficiently and optimize the exchange of information, Vortumnus decided to implement the mobile system by Infinite.

Infinite SFA enables Vortumnus to make use of the market data that is acquired during the meetings with customers. This means that sales representatives can efficiently carry out the sales tasks in accordance with standards generally accepted in Vortumnus and, moreover, thoroughly advise their customers on the basis of sales data gathered in the application, what, consequently, leads to better business relations. The mobile system by Infinite allows our sales managers to schedule tasks for the sales team directly from the company's headquarters as well as to monitor their performance.

Based on the cooperation hitherto, we would like to recommend Infinite. The company's employees depicted flexible, out-of-the-box, competent approach during the deployment as well as after-sales support.

ZPOW VORTUMNUS SP. Z O.O.

Małgorzata Wójcik-Turek Trading Director